

FEBRUARY WEBINARS

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Evaluating and Calculating Borrower Income

Will borrowers be able to make their mortgage payment while meeting their other monthly obligations? Learn how to identify various sources of income, as well as how to document and calculate the information from these diverse sources.

Feb. 27
10:30 AM CT



Evaluating Borrower Assets

Have borrowers demonstrated the ability to save, and will they have assets sufficient for closing? Learn about different types of assets, documentation requirements, and how to determine funds required for closing and reserves.

Feb. 26
10:30 AM CT



LinkedIn Strategies for Loan Officers

This 60-minute webinar will offer loan officers deeper insight on using LinkedIn to reach a broader audience. You will gain a better understanding of LinkedIn basics to increase your visibility, and come away with tips on sharing and searching inside LinkedIn.

Feb. 6
11:00 AM CT



Mortgage Insurance Basics

Learn what MI is and how it works, compare which options are best for borrowers and learn how to calculate MI rates based on popular premium plans.

Feb. 7
10:30 AM CT



Self-Employed Borrowers — Business Tax Return Analysis

Dig deeper through business tax returns to develop a clearer picture of your self-employed borrower's personal and business financial standing.

Feb. 1
2:00 PM CT



Self-Employed Borrowers — Personal Tax Return Analysis

This workshop will take you step-by-step through a self-employed borrower's personal tax returns to help you develop a clearer picture of his or her cash flow.

Feb. 1
10:30 AM CT



Understanding the Condo Appraisal

Learn about property characteristics unique to condos, key sections of the condo appraisal report, common secondary market requirements and potential red flags.

Feb. 22
10:30 AM CT

SPECIAL EVENT

Demystifying the K-1 Analysis



When can I use income from the K-1 for qualifying? How do distributions influence my income calculation? Why does liquidity sometimes influence my loan approval? We'll unravel the mystery of calculating stable income for borrowers with ownership in Partnerships and S Corporations, answer questions and share a new tool with you.

Feb. 15
2:00 PM CT

SPECIAL EVENT

FICO Score and Credit Reporting Update



Look to the past to predict the future. Consumer FICO scores provide insight and perspective on their future behavior. Mike Olden, America Reporting Company's Vice President - Sales and Education, will up you on FICO Score and Credit Reporting during this 60-minute webinar.

Feb. 6
2:00 PM CT

SPECIAL EVENT

Managing Remote Staff Effectively



Managing staff who are not coming into the office on a regular basis has its challenges. Learn how to identify the right candidates for remote work, how to set them up and how to keep remote workers productive, accountable and inspired.

Feb. 13
2:00 PM CT

SPECIAL EVENT

Preventing Mortgage Fraud - Take a Closer Look



The damages of mortgage fraud cost time, energy, not to mention money. How can you help prevent it? Take a closer look...do you see red flags? It's not always easy to spot fraud, but becoming familiar with red flags that commonly appear in fraud cases will better protect you from its costly damages.

Feb. 26
2:00 PM CT