Evaluating Borrower Assets
Have borrowers demonstrated the ability to save and will they have assets sufficient for closing? Learn about different types of assets, documentation requirements, and how to determine funds required for closing and reserves.

Facebook Strategies for Mortgage Professionals
Social Media, particularly Facebook, is one of the most valuable touch points you can have with your customers and prospects. This 60-minute webinar will provide you with the information, insights and strategies that you need to successfully engage your target audience on Facebook and Facebook Messenger.

How to Evaluate and Calculate Borrower Income - Focus on Base, Hourly, Overtime, Bonus and Commission
Will borrowers be able to make their mortgage payment while meeting their other monthly obligations? Learn how to identify various sources of income, as well as how to document and calculate the information from these diverse sources.

How to Review an Appraisal
Strengthen your appraisal evaluation skills and develop a deeper understanding of cautionary items that help identify potential problems.

Mortgage Insurance Basics
Learn what MI is and how it works, compare which options are best for borrowers and learn how to calculate MI rates based on popular premium plans.

Self-Employed Borrowers - Focus on Corporations and Financial Statement Review
We’ll take you on a step-by-step review of the Corporation tax return and look at using financial statements – the income statement (P&L) and balance sheet. You’ll learn about the makeup of each statement and what income-and-expense trend ratios can tell you about the financial standing of a business. This course assumes a strong understanding of the fundamentals of analyzing tax returns.

Self-Employed Borrowers - Focus on Partnerships and S Corporations
This webinar takes you on a step-by-step review of the Partnership and S Corporation tax returns. Defining common terms and theories, such as nonrecurring vs. recurring income or expenses, distributions and guaranteed payments, will help you develop a clearer picture of your self-employed borrower’s income and financial standing.

Self-Employed Borrowers - Focus on the Sole Proprietor and Rental Income
This webinar takes you through the Personal tax return with a step-by-step review of the Sole Proprietor and Rental Income. We’ll help you develop a clearer picture of your self-employed borrower’s financial standing while reviewing documentation requirements and underwriting criteria.

Preventing Mortgage Fraud - Take a Closer Look
The damages of mortgage fraud cost time and energy, not to mention money. How can you help prevent it? Take a closer look…do you see red flags? It’s not always easy to spot fraud, but becoming familiar with red flags that commonly appear in fraud cases will better protect you from its costly damages.

How to Close the Affordability Gap with Community Pro
Are you concerned about your loan volume following Fannie Mae and Freddie Mac’s recent changes to income limit and geographic guidelines for HomeReady® and Home Possible®? Community Pro™ from MGIC can help by allowing you to define your own income and/or geographic standards. Learn how to leverage this product to close more loans and create more options for your borrowers.