DESIGNS FOR LEARNING

MGIC

JANUARY WEBINARS

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Evaluating and Calculating Borrower Income Will borrowers be able to make their mortgage payment while meeting their other monthly obligations? Learn how to identify various sources of income, as well as how to document and calculate the information from these diverse sources.	**Jan. 8** 10:30 AM CT
Evaluating Borrower Assets Have borrowers demonstrated the ability to save, and will they have assets sufficient for closing? Learn about different types of assets, documentation requirements, and how to determine funds required for closing and reserves.	**Jan. 4** 10:30 AM CT
The Fundamentals of the Mortgage Process **Session 1: Understanding the Mortgage Cycle and How Mortgage Insurance Works** In the first of our 3-part Fundamentals series, learn about the mortgage cycle, key players, regulatory compliance, mortgage insurance and MI premium plan options.	**Jan. 4** 2:00 PM CT
The Fundamentals of the Mortgage Process **Session 2: Taking the Loan Application and Processing the Loan** In the second of our 3-part Fundamentals series, learn about loan types and programs, questions to ask while completing the loan application, the importance of processing and complete documentation.	**Jan. 11** 2:00 PM CT
The Fundamentals of the Mortgage Process **Session 3: Evaluating Credit, Capacity, Capital & Collateral** In the third of our 3-part Fundamentals series, learn about evaluating the Four Cs—credit, capacity, capital and collateral —along with risk layering.	**Jan. 18** 2:00 PM CT
How to Review an Appraisal Strengthen your appraisal evaluation skills and develop a deeper understanding of cautionary items that help identify potential problems.	**Jan. 29** 10:30 AMCT
LinkedIn Strategies for Loan Officers This 60-minute webinar will offer loan officers deeper insight on using LinkedIn to reach a broader audience. You will gain a better understanding of LinkedIn basics to increase your visibility, and come away with tips on sharing and searching.	**Jan. 16** 11:00 AM CT
Mortgage Insurance Basics Learn what MI is and how it works, compare which options are best for borrowers and learn how to calculate MI rates based on popular premium plans.	**Jan. 25** 2:00 PM CT
Self-Employed Borrowers — Business Tax Return Analysis Dig deeper through business tax returns to develop a clearer picture of your self-employed borrower's personal and business financial standing.	**Jan. 11** 10:30 AM CT
Self-Employed Borrowers — Personal Tax Return Analysis This workshop will take you step-by-step through a self-employed borrower's personal tax returns to help you develop a clearer picture of his or her cash flow.	**Jan. 10** 10:30 AM CT
SPECIAL EVENT **How to Identify and Work with Visa Status** There are over 50 different types of visas issued to those visiting, residing in, or working in our country. Trying to decipher which visas are acceptable for mortgage lending purposes, and how to document them, can be a daunting task. Learn about visa types, GSE eligibility requirements and how to document clients based on visa classification.	**Jan. 24** 2:00 PM CT
SPECIAL EVENT **Managing Remote Staff Effectively** Managing staff who are not coming into the office on a regular basis has its challenges. Learn how to identify the right candidates for remote work, how to set them up and how to keep remote workers productive, accountable and inspired.	**Jan. 23** 2:00 PM CT

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