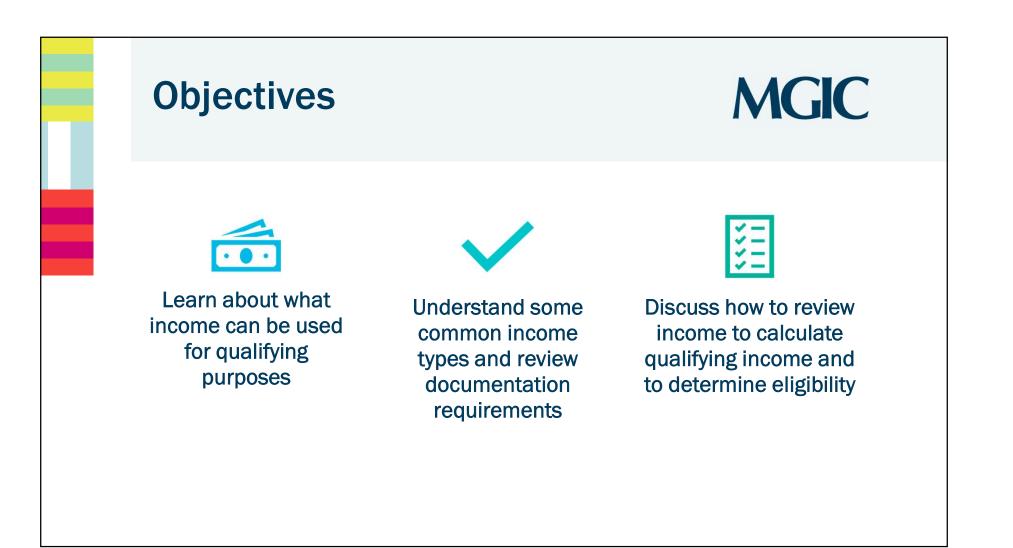




Legal disclaimer



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Agenda

MGIC

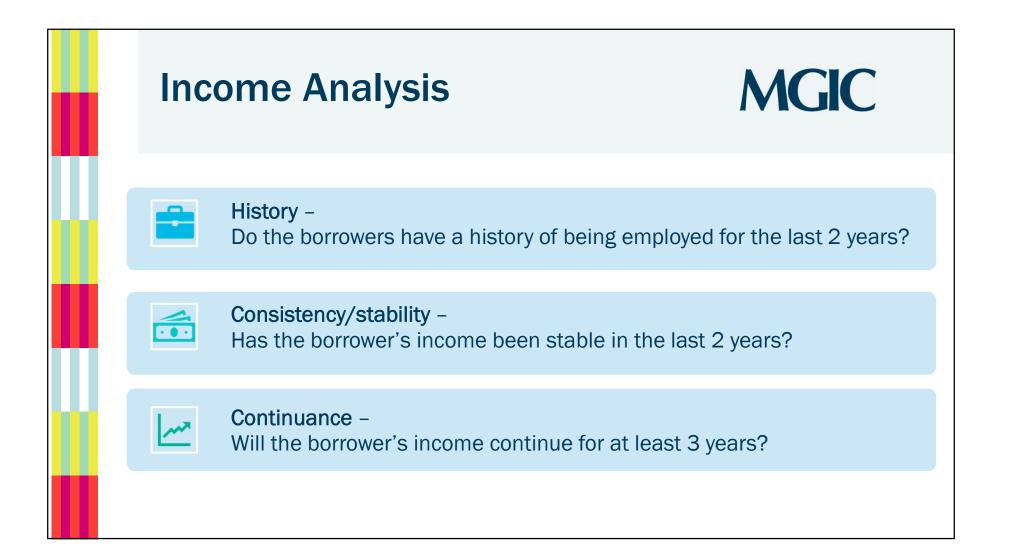
- Risk assessment of income
- Three income trios
- General documentation requirements
- Calculation of base income
- Less than 2-year history of employment
- Non-taxable income

Risk assessment and income **MGIC**

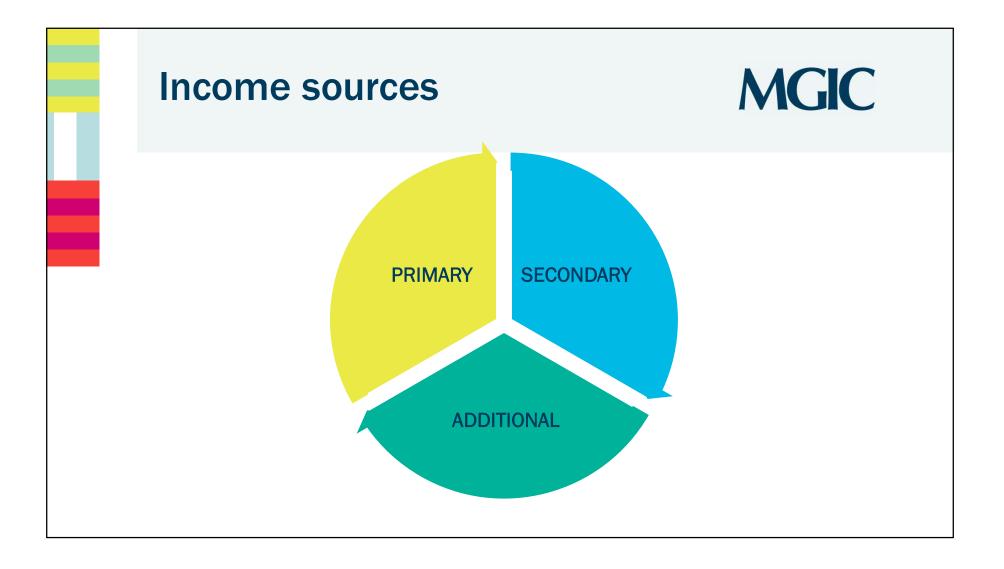
Do the borrowers demonstrate the capacity to repay the mortgage and other monthly obligations?

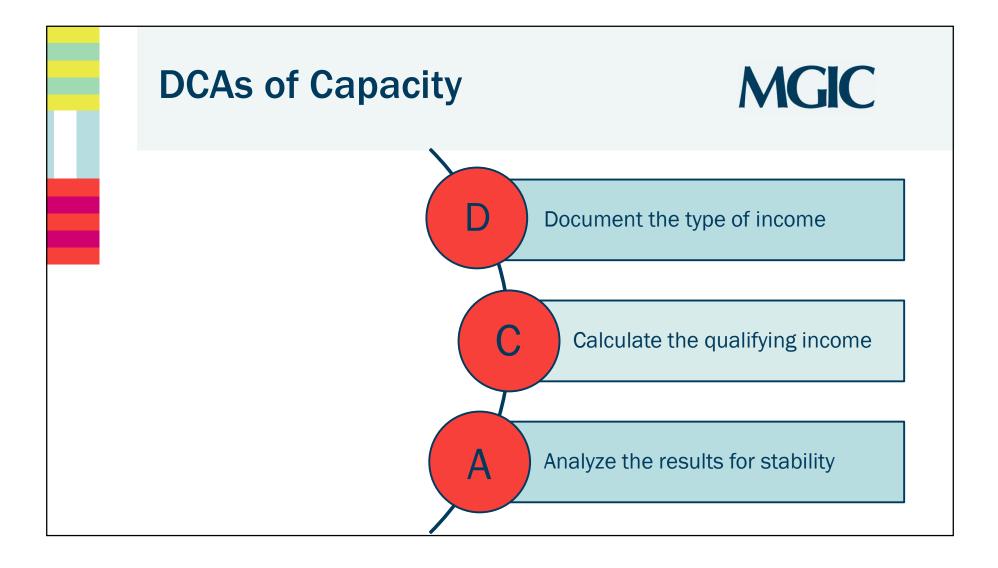
- How long have they been in their current job or field?
- Will there be the potential for increased earnings?
- Do they have residual income?
- Will the housing payment remain about the same?
- Was the borrower's income impacted by extenuating circumstances (i.e. COVID-19)?

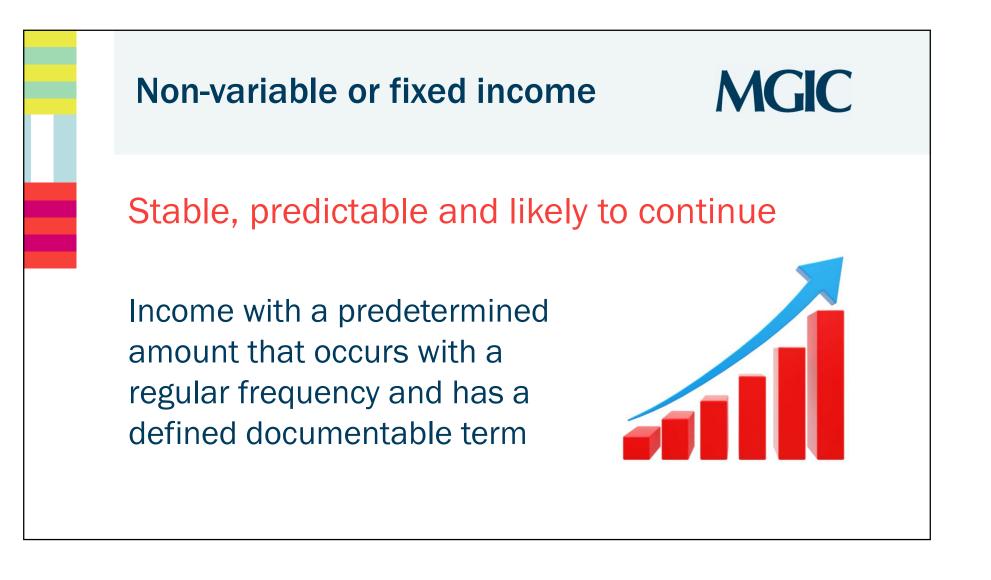




| Is the income likely to | continue? MGIC |
|---|--|
| Likely to continue | Defined end date |
| Base salary Bonus, overtime, commission or tip income Corporate retirement or pension Disability income (long-term) Foster-care income Military income Rental income Self-employment income Social Security, VA or other government retirement or annuity | Alimony, child support or separate maintenance Distributions from a retirement account - e.g., 401(k), IRA, SEP, Keogh Notes receivable Public assistance Royalty payment income Social Security (not including retirement or long-term disability) Trust income VA benefits (not including retirement or long-term disability) |

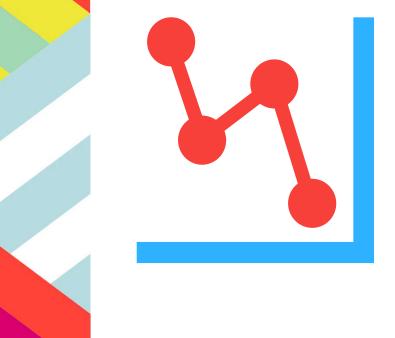






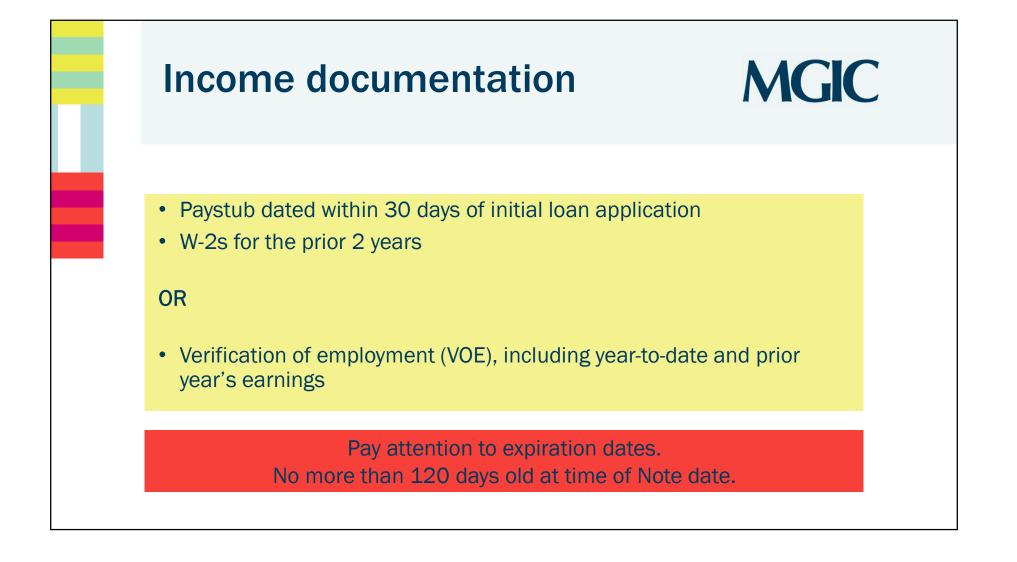
Variable income

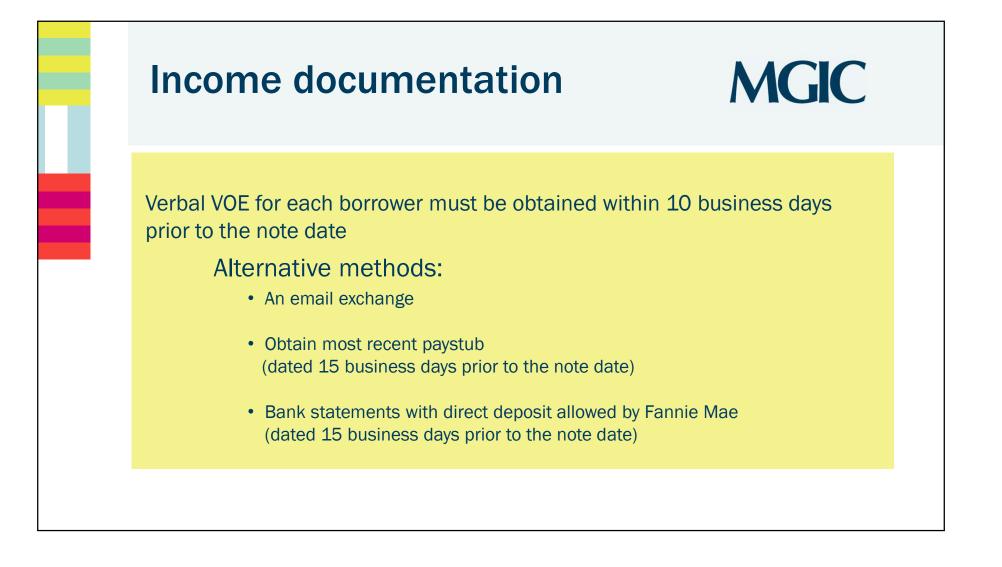


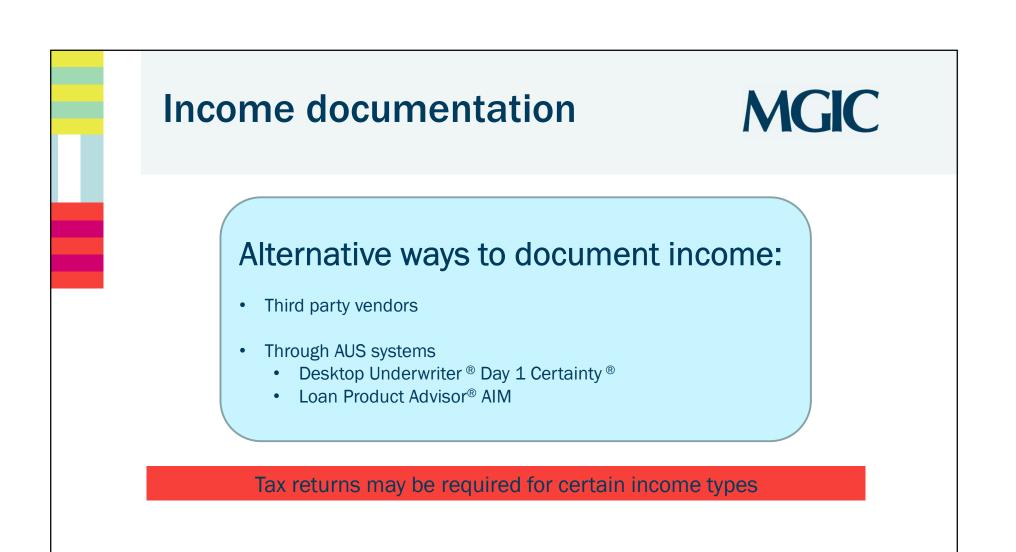


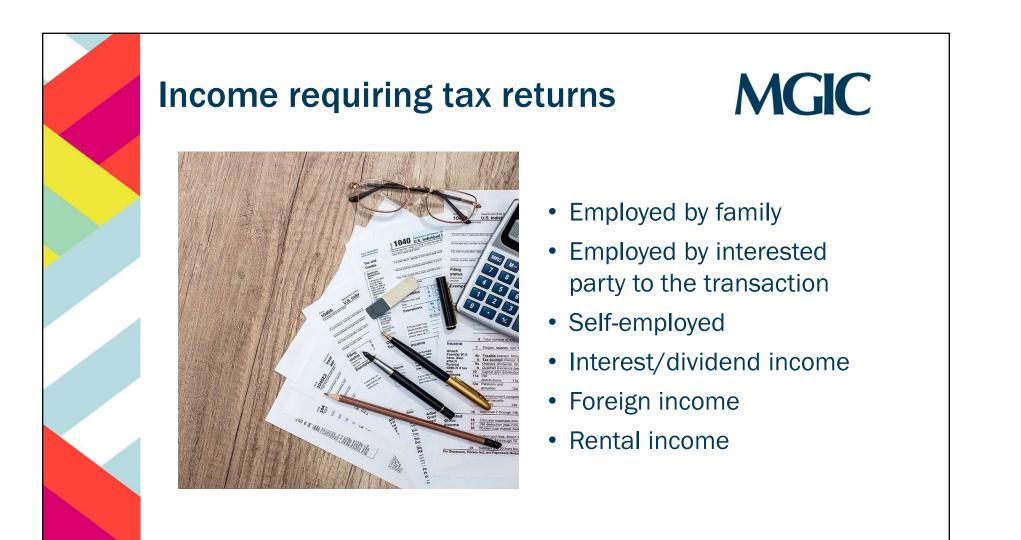
Fluctuating earnings

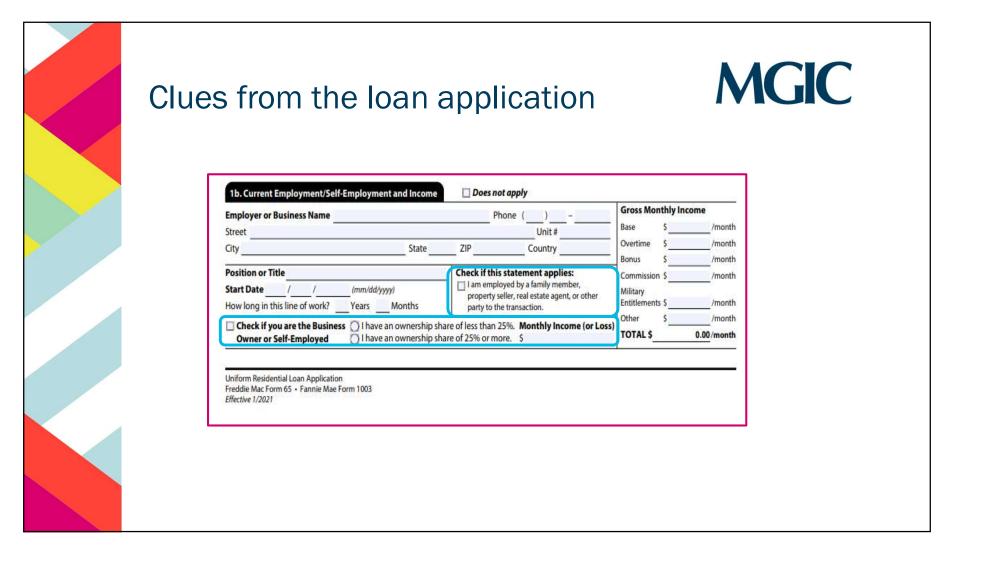
Amount is NOT predetermined, does NOT occur with regular frequency and a definite amount is NOT documentable

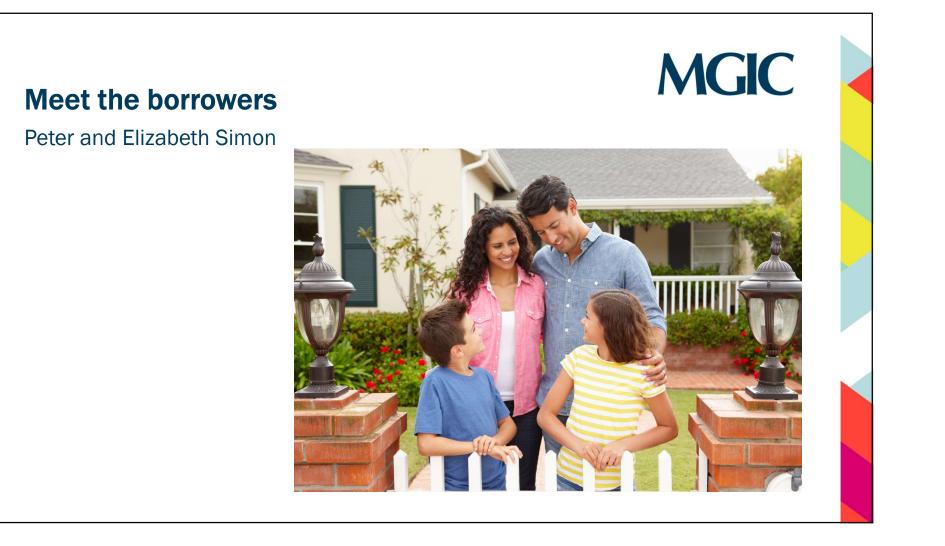














| onal Information | | 1992 | |
|--|--|---|--------------------------------------|
| st, Middle, Last, Suffix) | Social Security Nur (or Individual Taxpa) | nber – – 2030 ver Identification Number) | MGIC |
| Names – List any names by which you are known ch credit was previously received (First, Middle, Las | or any names Date of Birth | Citizenship (i) U.S. Citizen | |
| redit pp) | | er Borrower(s) Applying for this Loan | |
| Employer or Business Name | | Phone (713) 497 - | Gross Monthly Income |
| d Street 17 Barker Rd | Trankin Clomenary October | Unit # | Base \$ 3,708.00 /month |
| ted riec City Pleasant Valley | State | ZIP 99999 Country USA | Overtime \$/month Bonus \$_/month |
| Position or Title Music Teach | er | Check if this statement applies: | Commission \$ /month |
| Oal Start Date 09 / 01 / 2 | 010 (mm/dd/yyyy) | I am employed by a family member, property seller, real estate agent, or other | Military |
| ant How long in this line of work | 20 Years Months | party to the transaction. | Entitlements \$/month |
| Check if you are the Busi Owner or Self-Employed | | re of less than 25%. Monthly Income (or Loss re of 25% or more. \$ | Other \$/month TOTAL \$/month |
| dd Uniform Residential Loan Applica Freddie Mac Form 65 • Fannie M Effective 9/2020 ent Employment/SelfEmployment and Incom or Business Name Franklin Elementary School | ae Form 1003 | Gross Monthly Income | 2 |
| Barker Rd | Unit # | Base 5 3,708.00 /month | |
| ant Valley State | ZIP 99999 Country USA | Overtime \$/month Bonus \$/month | |
| or Title Music Teacher 09 / 01 / 2010 (mm/dd/yyyy) | Check if this statement applies: l am employed by a family member, property seller, real estate agent, or o party to the transaction. | ther Commission S /month Military Entitlements S /month | |
| in this line of work? 20 Years Months | | Other S /month | |



| Section 1: Borrower Information. This section asks about your personal information and your income from | 1 |
|---|---|
| employment and other sources, such as retirement, that you want considered to qualify for this loan. | |

| e. Personal Information me (First, Middle, Last, Suffix) cabeth Simon ernate Names – List any names by which you are known or any names der which credit was previously received (First, Middle, Last, Suffix) | Social Security Number 9852 (or Individual Taxpayer Identification Number) Date of Birth Citizenship (mm/dd/yyyy) @U.S. Citizen | MGIC |
|---|---|--|
| abeth Jones | 08 / 01 / 1974 OPermanent Resident Alien Non-Permanent Resident Alien | |
| pe of Credit I am applying for individual credit. | List Name(s) of Other Borrower(s) Applying for this Loan (First, Middle, Last, Suffix) – Use a separator between names | |
| 1b. Current Employment/Self-Employment and Ir | come Does not apply | |
| Employer or Business Name Web Vision Inc. | Phone (713) 493 - | Gross Monthly Income |
| | | |
| Street 314 Forest Ave | Unit # | Base <u>\$ 5,000.00</u> /month |
| | Unit #Unit #_ | Base \$ 5,000.00 /month Overtime \$ /month |
| City Pleasant Valley S | | |
| | ZIP 99999 Country USA Check if this statement applies: | Overtime \$/month |
| City Pleasant Valley S | Itate ZIP 99999 Country USA Check if this statement applies: I am employed by a family member, | Overtime S /month Bonus S /month |
| City Pleasant Valley S Position or Title Program Designer Technology | ZIP 99999 Country USA Check if this statement applies: ☐ I am employed by a family member, property seller, real estate agent, or other | Overtime S /month Bonus S /month Commission S /month |
| City Pleasant Valley S Position or Title Program Designer Technology Start Date 05 / 10 / 2002 (mm/dd/yyyy) How long in this line of work? 20 Years Month | ZIP 99999 Country USA Check if this statement applies: I am employed by a family member, property seller, real estate agent, or other | Overtime \$ /month Bonus \$ /month Commission \$ /month Military |

Uniform Residential Loan Application — Additional Borrower Freddie Mac Form 65 • Fannie Mae Form 1003 Effective 9/2020

| 1b. Current Employment/Self-Employment and Income | Does not apply | | |
|---|---|--------------|-------------------|
| Employer or Business Name Web Vision Inc. | Phone (713) 493 - | Gross Mont | thly income |
| Street 314 Forest Ave | Unit # | Base | \$ 5,000.00/month |
| City Pleasant Valley State | ZIP 99999 Country USA | Overtime | \$/month |
| | | Bonus | 5 /month |
| Position or Title Program Designer Technology | Check if this statement applies: | Commission | \$ /month |
| Start Date 05 / 10 / 2002 (mm/dd/yyyy) | I am employed by a family member, property seller, real estate agent, or other | Military | |
| How long in this line of work? 20 Years Months | party to the transaction. | Entitlements | \$/month |
| Check if you are the Business 1 have an ownership s | have of lass than 25%. Monthly Income (or Los | Other | S/month |
| | hare of 25% or more. S | TOTAL S | 5,000.00/month |

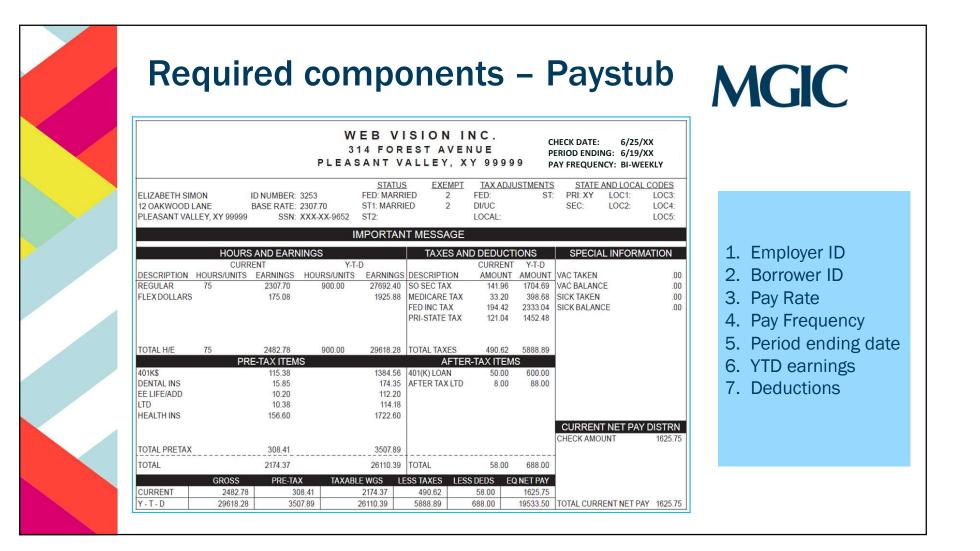
Uniform Residential Loan Application — Additional Borrower

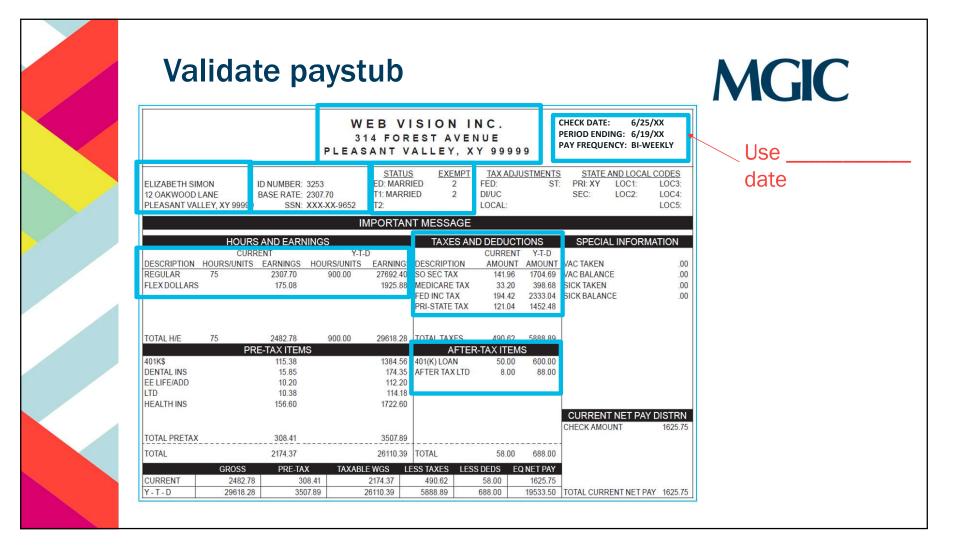


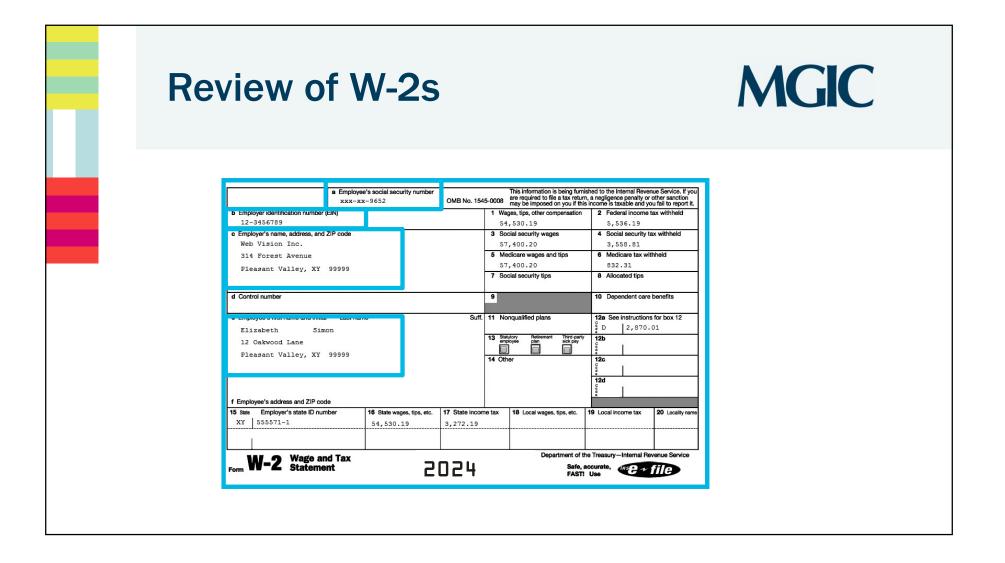
MGIC

Validate before you calculate

- Verification complete?
- Any discrepancies?
- Any red flags?
- Any questions?
- Supporting documentation needed?







Review of W-2s

| | ee's social security number xx-9652 | OMB No. 154 | 5-0008 | This information is t are required to file a may be imposed on | tax return, | hed to the Int a negligence income is tax | ernal Reve penalty or able and ye | nue Service. If y other sanction ou fail to report i |
|--|--|----------------|--|--|-------------------------|--|---|--|
| b Employer identification number (EIN) | | | 1 Wages, tips, other compensation 2 Federal income tax v | | | | tax withheld | |
| 12-3456789 | | | | ,530.19 | _ | - | | |
| c Employer's name, address, and ZIP code | | | | cial security wages | | | | ax withheld |
| Web Vision Inc. | | | | ,400.20 | | | 58.81 | |
| 314 Forest Avenue | | | | dicare wages and t | ips | | care tax wi | thheid |
| Pleasant Valley, XY 99999 | | | | ,400.20 | | 832. | .31 | |
| | | | 7 So | cial security tips | | • 711000 | nou upo | |
| d Control number | | | 9 | | | 10 Depe | ndent care | benefits |
| Employee's first name and initial Last na Elizabeth Simon 12 Oakwood Lane Pleasant Valley, XY 99999 f Employee's address and ZIP code | me | Suff. | 13 Stat | nqualified plans | Third-party sick pay | 12a See D 12b 12b 12c 12c 12d 12d | instruction: 2,870. | s for box 12 |
| 15 State Employer's state ID number | 16 State wages, tips, etc. | 17 State incom | ne tax | 18 Local wages, tip | os, etc. | 19 Local inc | ome tax | 20 Locality na |
| XY 555571-1 | 54,530.19 | 3,272.19 | | | | | | |
| | | | | Departe | ment of the | e Treasury- | Internal Re | venue Service |
| Form W-2 Wage and Tax Statement | 5 | 024 | | | | ccurate, | RS € ≁ | file |

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Max SS wages of 2024 = \$168,600 2023 = \$160,200 2022 = \$147,000 2021 = \$142,800

Social Security withholding (box 4) should reflect 6.2% of total gross income,

Medicare

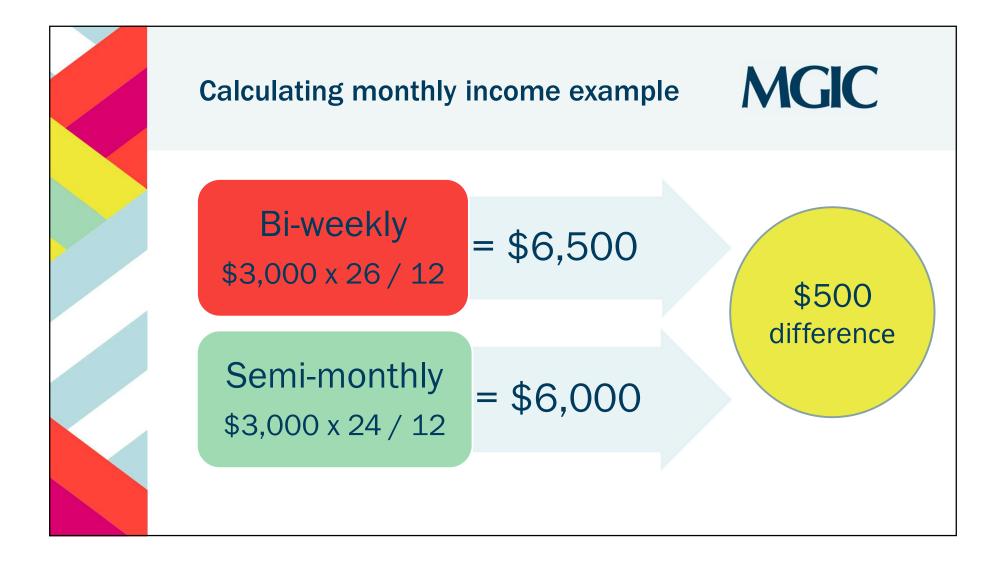
withholding (box 6) should reflect 1.45% of total gross income (no cap on income)

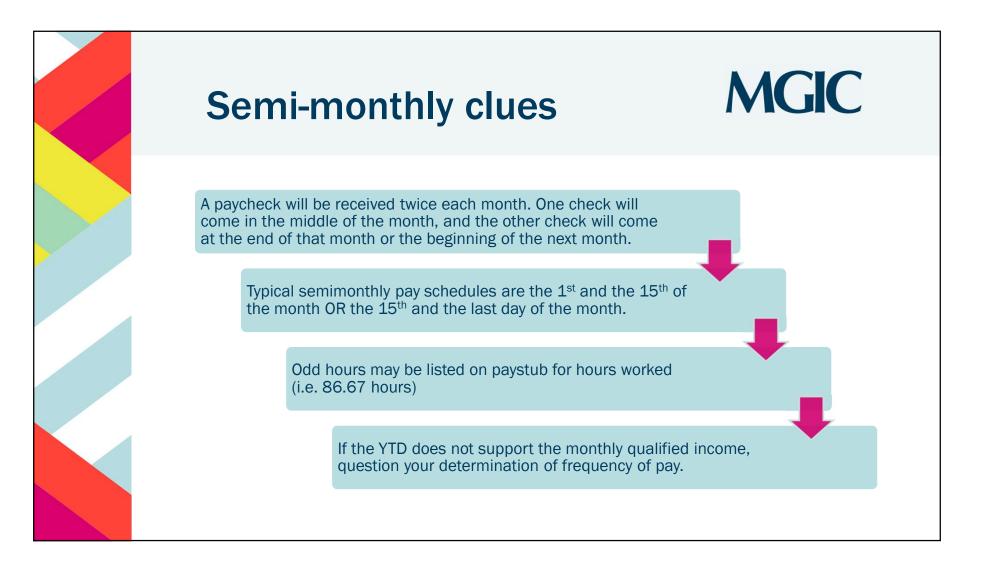
| Privacy Act Notice: not be disclosed outsit tive mortgagor or borr HUD/FHA); by 42 US Instructions: Lende Emple | This information is de the agency exc ower may be dela C, Section 1452b er – Complete ite over – Please co | s to be used by the age ept as required and per yed or rejected. The int (if HUD/CPD); and Titl ms 1 through 7. Have a molete either Part II or | mitted by law. You do not ha ormation requested in this fo a 42 USC, 1471 et. seq., or 7 pplicant complete item 8. For Part III as applicable. Complet | es in determini we to provide t m is authorized USC, 1921 et. ward directly to the Part IV and the | ng whether you qualify at his information, but if you by Title 38, USC, Chapt seq. (if USDA/FmHA). employer named in item sturn directly to lender na | a do not your appli er 37 (if VA); by 1: 1. amed in item 2. | ngagor under its program. It will cation for approval as a prospec- 2 USC, Section 1701 et. seg. (if | MGIC |
|--|---|--|--|---|--|--|--|--------------------------------|
| The formation of the fo | orm is to be tran | smitted directly to th | e lender and is not to be t | rensmitted th | ough the applicant or a me and address of ler | any other party. | | |
| I certify that this ver 3. Signature of Lend | | en sent directly to ti | e employer and has not 4. Title | passed throug | h the hands of the ap | 6. 1 | ther interested party. .ender's Number Optional) | |
| 7. Name and Addre | ss of Applicant | and stated that I am (include employee o esent Employm | r badge number) | ployed by you | J. My signature below 8. Signature of | | ication of this information. | Verification of |
| 9. Applicant's Date 12A. Current Gros | ss Base Pay (Er Annual Monthly Weekly | 10. Present I iter Amount and Chi Hourly Other (Specif oss Earnings | y) Typ | Grade | 11. P ersonnel Only Monthly Amount | 14. If Overtin Is Its Cor Overtime Bonus | tinued Employment or Bonus is Applicable, tinuance Likely? Yes No N | Employment (VOE) |
| Base Pay \$ | ear To Date mu | Past Year \$ | \$ Haz Clot | nt or ard | \$ \$ \$ | _ | pplicant's next pay increase | Optional fields: |
| Overtime \$ Commissions \$ Bonus \$ | | 5 | \$ Qua \$ Pro \$ Ove \$ Con | Pay rseas or | \$ | 18. Date of a | amount of next pay increase | 11, 14, 15, 16, 17, 18, 19, 24 |
| Total \$ | 0.00 lovee was off w | \$ 0.00 ork for any length o | \$ 0.00 Vari Allo | able Housing wance e period and | \$ reason) | | | |
| Part III — Verifi 21. Date Hired | ication of P | 23. Salary/ | Vage at Termination Per (Y | | Week) | | | |
| 22. Date Terminated 24. Reason for Leavin Part IV — Auth | orized Sign | Base | Overtime tutes provide severe pe any guaranty or insuran | 25. Position I | v fraud, intentional r | nisrepresentatio | in, or criminal connivance | |
| or conspiracy purp the HUD/CPD Ass 26. Signature of Empl | istant Secretar | γ. | 27. Title (Plea | se print or type | | | 28. Date | |

Determining pay frequency

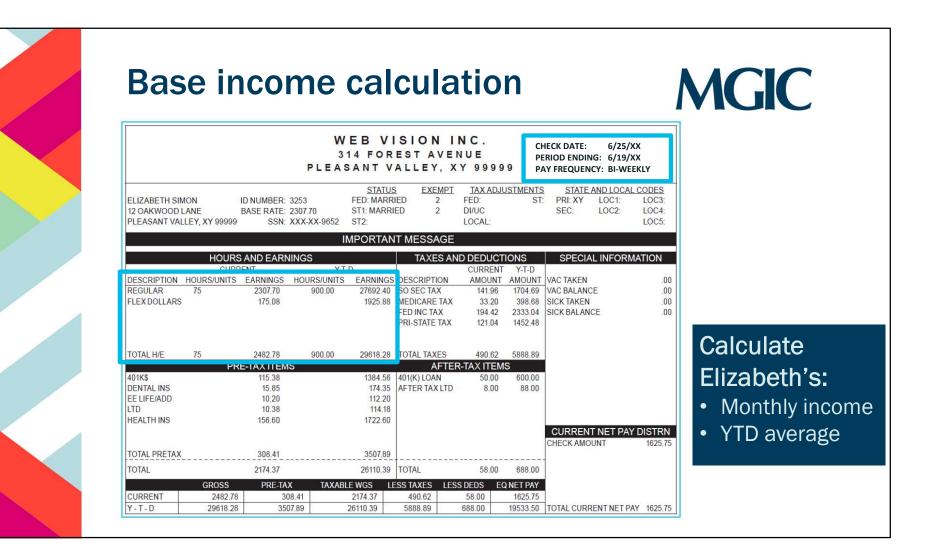


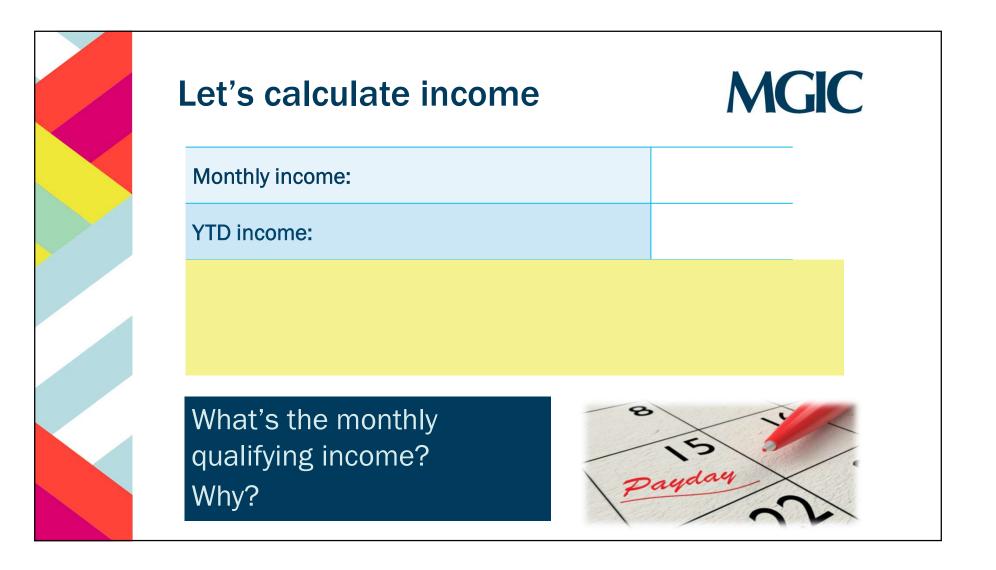
| Pay period | Calculation |
|--------------|--|
| Hourly | (Hourly rate x number of hours per week) x 52) divided by 12 |
| Weekly | (Weekly amount x 52) divided by 12 |
| Bi-Weekly | (Bi-weekly amount x 26) divided by 12 |
| Semi-Monthly | (Semi-monthly amount x 24) divided by 12 |
| Annual | Annual salary divided by 12 |
| | |





| Let's ca | culate income | | MGIC |
|----------|--|----------|------|
| | Let's Calculate Income | MGIC | |
| | Monthly Income YTD Income | \$ \$ | |
| | Most recent year's W-2 | \$ | |
| | Prior year's W-2 Work Space | \$ | |
| | ورو چر بر اور میکندود چرا چران کرد. و چرا کرد تکلیک کرد. و چرا چرا کرد کر کرد. و چرا کرد کرد کرد کرد کرد کرد کرد | | |





MGIC

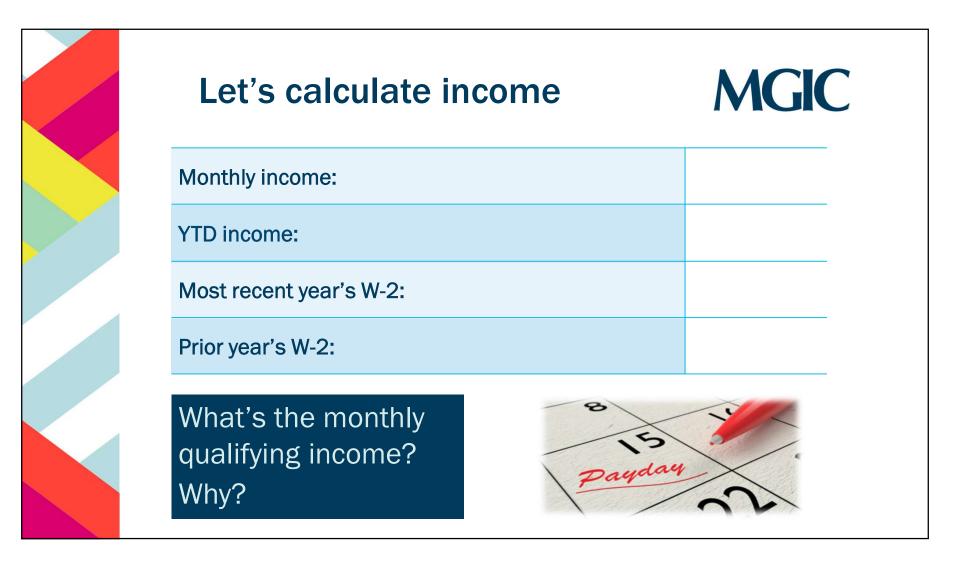
Base income – continued

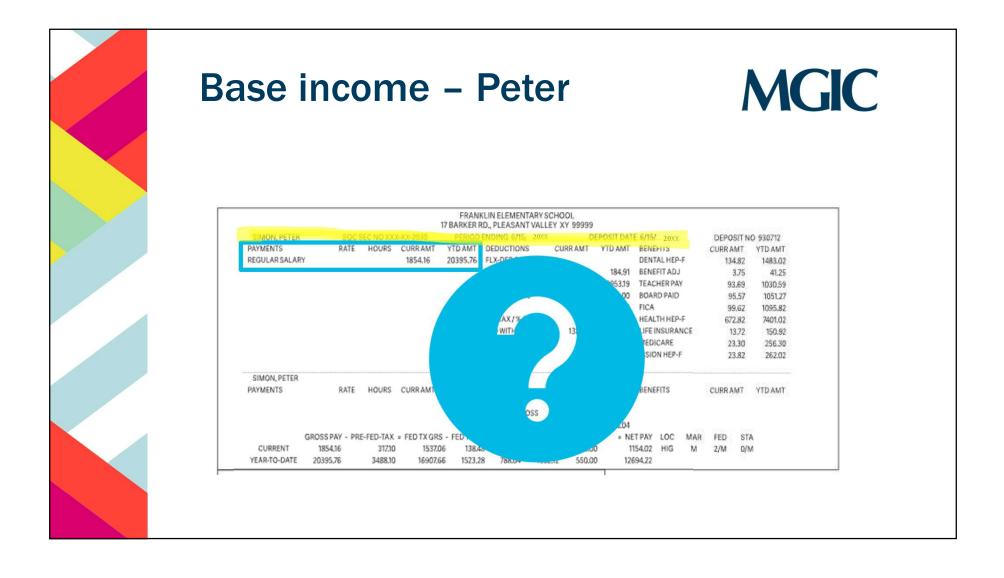
| a Employe xxx-xx | 5-0008 | This information is being furni are required to file a tax return may be imposed on you if this | ished to the Ir n, a negligenc s income is ta | ternal Rever e penalty or xable and yo | nue Service. If you other sanction bu fail to report it. | | |
|---|----------------------------|---|---|---|--|----------------|------------------|
| b Employer identification number (EIN) | | 1991 - 1991 - 1991 - 1991 - 1991 - 1991 - 1991 - 1991 - 1991 - 1991 - 1991 - 1991 - 1991 - 1991 - 1991 - 1991 - | 1 Wag | ges, tips, other compensation | 2 Fede | ral income | tax withheld |
| 12-3456789 | 54 | ,530.19 | 5,5 | 36.19 | | | |
| c Employer's name, address, and ZIP code | | | 3 So | cial security wages | 4 Socia | al security ta | ax withheld |
| Web Vision Inc. | | | 57 | ,400.20 | 3,5 | 58.81 | |
| 314 Forest Avenue | | | 5 Me | dicare wages and tips | 6 Medi | icare tax wit | thheld |
| Pleasant Valley, XY 99999 | | | 57 | ,400.20 | 832 | .31 | |
| | | | 1 500 | war accounty upa | 8 Alloc | ated tips | |
| d Control number | | | 9 | | 10 Depe | endent care | benefits |
| e Employee's first name and initial Last name | ne | Suff. | 11 No | nqualified plans | 12a See | instructions | s for box 12 |
| Elizabeth Simon | | | | | å D | 2,870. | 01 |
| 12 Oakwood Lane | | | 13 Stati emp | utory Retirement Third-party loyee plan sick pay | 12b | T | |
| Pleasant Valley, XY 99999 | | | 14 Oth | | 12c | | |
| | | | 14 001 | 61 | ç | 1 | |
| | | | | | 12d | | |
| | | | | | ç | 1 | |
| 1912 N. 19 192 1921 19 | | | | | d | | |
| f Employee's address and ZIP code | • | - | | | | | |
| 15 State Employer's state ID number | 16 State wages, tips, etc. | 17 State incom | ne tax | 18 Local wages, tips, etc. | 19 Local inc | come tax | 20 Locality name |
| XY 555571-1 | 54,530.19 | 3,272.19 | | | | | |
| I. | | | | | | | 1 |
| | | | 2 | Department of the | he Treasury- | -Internal Re | venue Service |
| Form W-2 Wage and Tax Statement | 20 | J24 | | | accurate, | | file |

MGIC

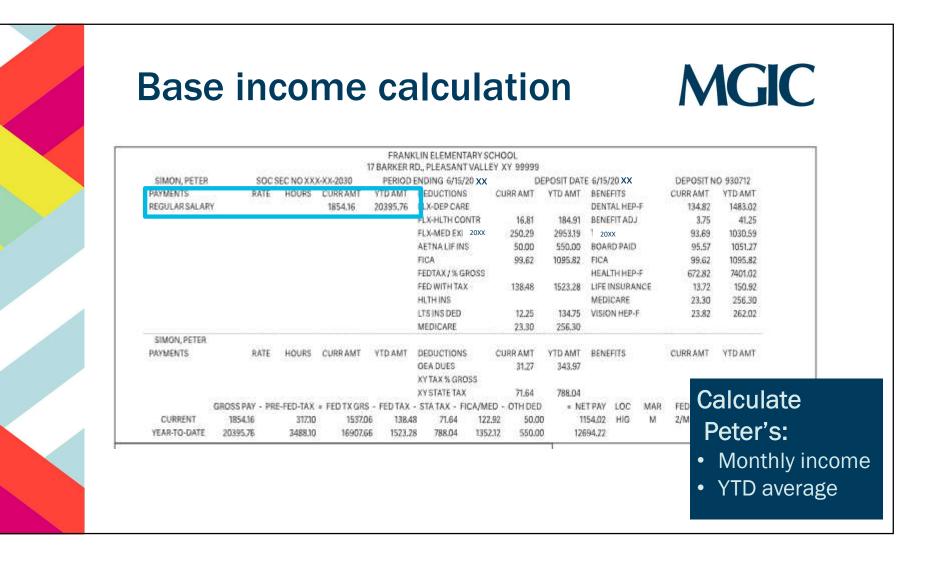
Base income – continued

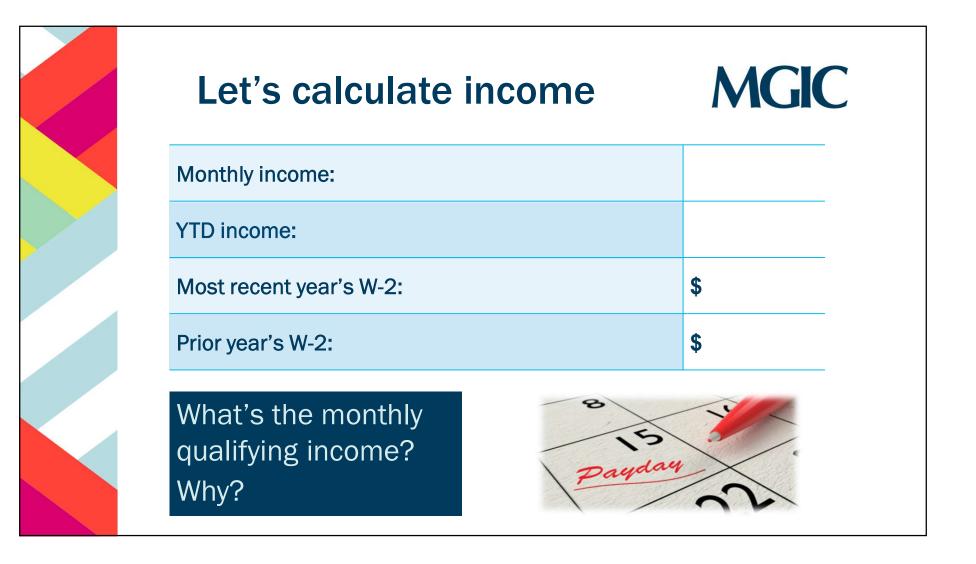
| | a Employee's social security number xxx-xx-9652 | OMB No. 1545-00 | This information is being furn are required to file a tax retur may be imposed on you if thi | n, a negligence penalty or is income is taxable and yo | other sanction ou fail to report it. |
|---|--|---------------------|---|---|---|
| Employer identification number (| EIN) | 1 | Wages, tips, other compensation | 2 Federal income | |
| 12-3456789 | | | 52,440.70 | 5,398.64 | |
| Employer's name, address, and | ZIP code | 3 | Social security wages | 4 Social security ta | ax withheld |
| Web Vision Inc. | | | 55,200.60 | 3,422.44 | |
| 314 Forest Avenue | | 5 | Medicare wages and tips | 6 Medicare tax wit | thheld |
| Pleasant Valley, XY | 99999 | | 55,200.60 | 800.41 | |
| in the second | | | Social security tips | 8 Allocated tips | |
| Control number | | 9 | | 10 Dependent care | benefits |
| Employee's first name and initial Elizabeth Simo 12 Oakwood Lane Pleasant Valley, XY Employee's address and ZIP cod | n 99999 | 13 | Nonqualified plans Statutory Retirement Third-party employee plan | 12a See instructions 0 2,759. 12b 0 12c 0 12c 0 12d 0 | |
| State Employer's state ID num | ber 16 State wages, tips, etc. | 17 State income tax | 18 Local wages, tips, etc. | 19 Local income tax | 20 Locality name |
| XY 555571-1 | 52,440.70 | 3,178.50 | | | |
| I | | | | | 1 |
| W-2 Wage an Stateme | d Tax | | and the second | he Treasury-Internal Re | venue Service |
| m www Stateme | nt (| 2023 | | Use | iii e |





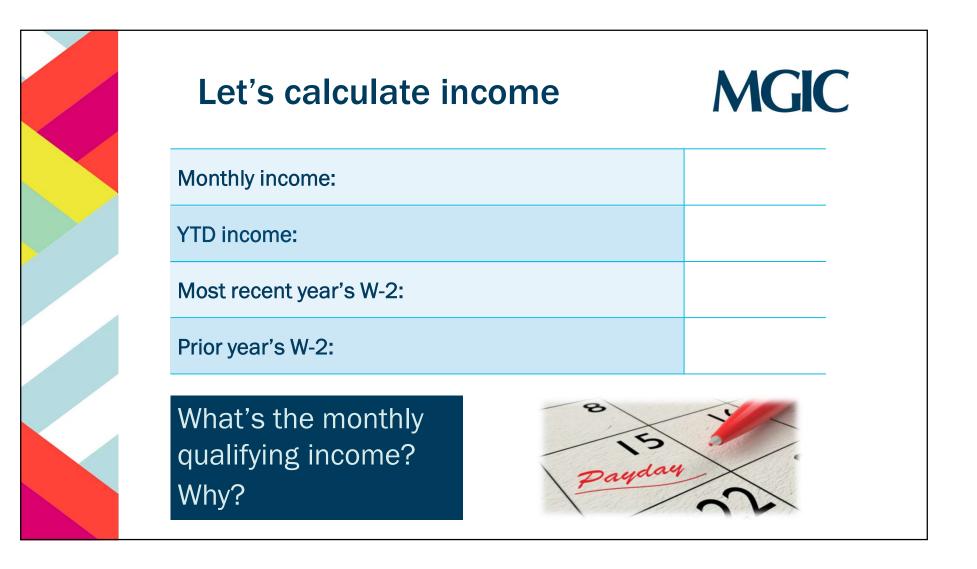


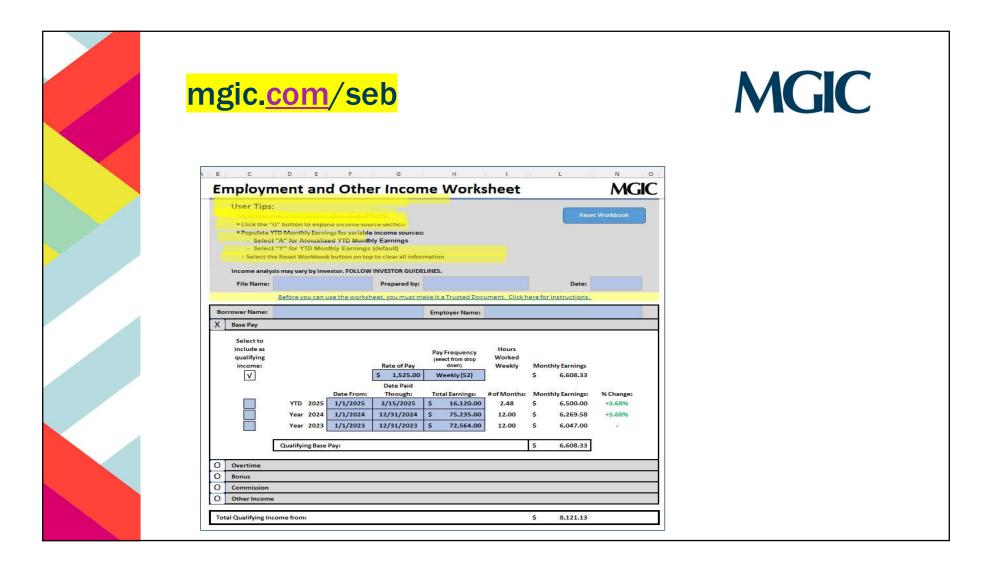


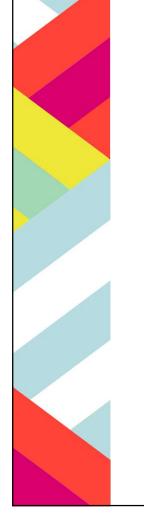


| | a Employee's social security number xxx-xx-2030 | OMB No. 1545-0 | This information is being furr are required to file a tax retur may be imposed on you if th | nished to the Internal Revenue Service. I m, a negligence penalty or other sanctio is income is taxable and you fail to repo |
|---|--|-------------------|--|--|
| b Employer identification numb | er (EIN) | | Wages, tips, other compensation | |
| 66-6003743 | | | 41,676.99 | 5,254.10 |
| c Employer's name, address, a | nd ZIP code | 1 | Social security wages | 4 Social security tax withheld |
| Franklin Elementary | School | | 42,876.99 | 2,658.37 |
| 17 Barker Road | | 3 | Medicare wages and tips | 6 Medicare tax withheld |
| Pleasant Valley, XX | 2 99999 | | 42,876.99 | 621.72 |
| | | | Social security tips | 8 Allocated tips |
| d Control number | | 9 | | 10 Dependent care benefits |
| 12 Oakwood Lane Pleasant Valley, XX | imon 7 99999 | 1: | Nonqualified plans Statutory Retirement Third-part employee plan ick pay ick pay ick of the | 12a See instructions for box 12 0 1,200.00 12b 0 12c 0 0 12c 0 12d |
| f Employee's address and ZIP of 15 State Employer's state ID n | | 17 State income t | ax 18 Local wages, tips, etc. | 19 Local income tax 20 Locality |
| is sale Employer's state in i | To State wages, tips, etc. | 17 State income t | ax To Local wages, tips, etc. | 19 Local income tax 20 Locality |

| | a Employee's social security number xxx-xx-2030 | OMB No. 154 | 5-0008 | This information is being furni- are required to file a tax return may be imposed on you if this | shed to the , a neglige income is | e Internal Reve non-penalty or takyble and y | nue Service. If you other sanction ou fail to report it. |
|--|--|----------------|-----------------|--|---|--|--|
| b Employer identification number | (EIN) | | | ges, tips, other compensation | | deral income | tax withheld |
| 66-6003743 | | | | ,204.04 | 2.63 | ,783.00 | |
| c Employer's name, address, and Franklin Elementary | | | | cial security wages | | cial security t | ax withheid |
| 17 Barker Road | 501001 | r | | dicare wages and tips | | dicare tax wi | thheld |
| | | | | , 300.04 | | 59.85 | |
| Pleasant Valley, XY | 99999 | | | cial security tips | 8 AI | ocated tips | |
| d Control number | | | 9 | | 10 D | ependent care | e benefits |
| e Employee's first name and initia | al Last name | Suff. | 11 No | nqualified plans | | ee instruction | s for box 12 |
| Peter Sim | ion | | | | o D | 1,096. | .00 |
| 12 Oakwood Lane | | | 13 Statu emp | | 12b | T. | |
| Pleasant Valley, XY | 99999 | | 14 Oth | | 12c | | |
| | | | | | Cod | Ť. | |
| | | | | | 12d | | |
| | | | | | Cod | 1 | |
| f Employee's address and ZIP co | de | | | | | | |
| 15 State Employer's state ID nut | mber 16 State wages, tips, etc. | 17 State incom | e tax | 18 Local wages, tips, etc. | 19 Local | income tax | 20 Locality name |
| XY 02345 | 38,204.04 | 2,458.04 | | | | | |
| | | | | | | | 1 |
| | | | | | | | |
| | nd Tay | | | Department of th | e Treasu | y-Internal Re | evenue Service |
| wage and Stateme | ng lax – | 2023 | | | | | |







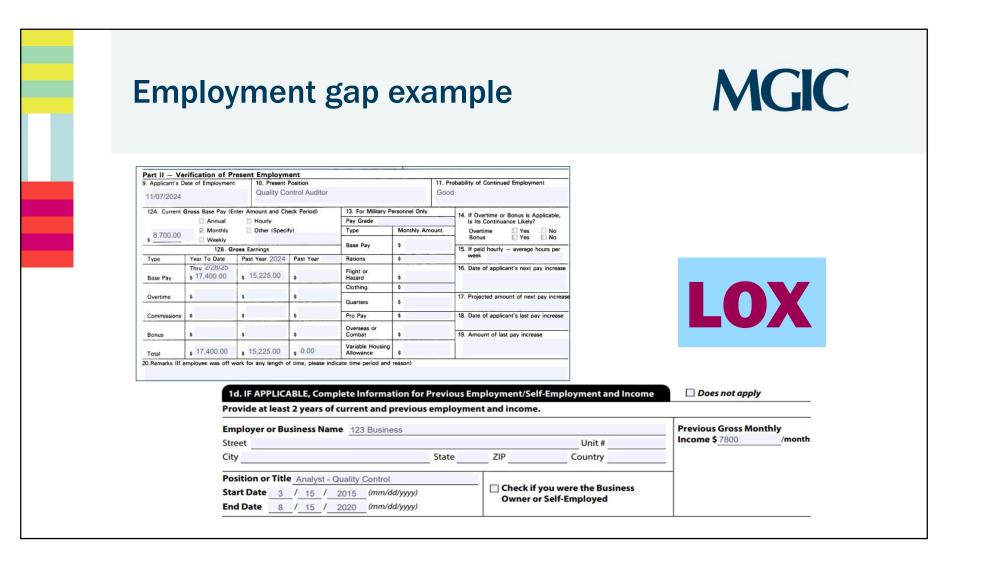
< 2 year employment history – Primary employer

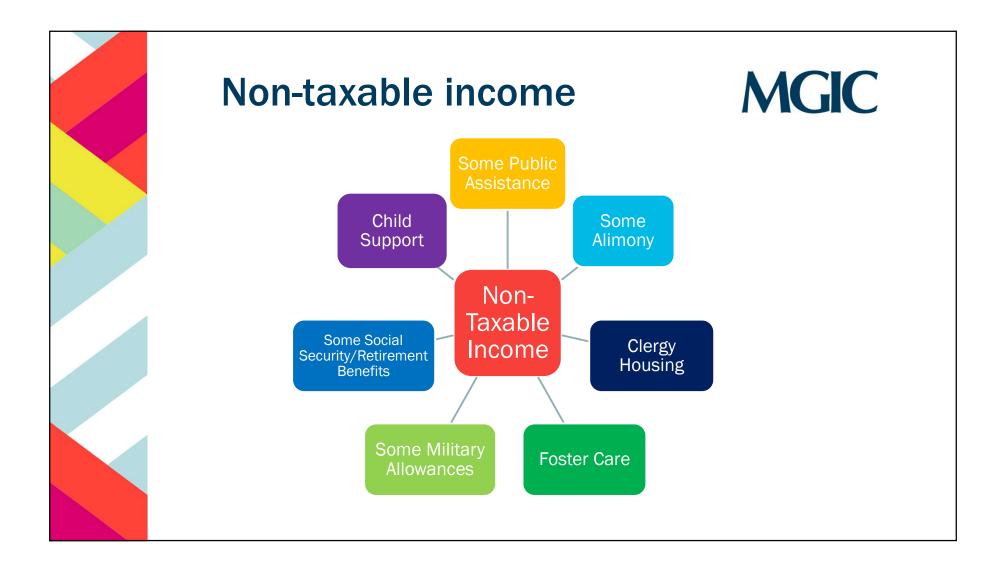


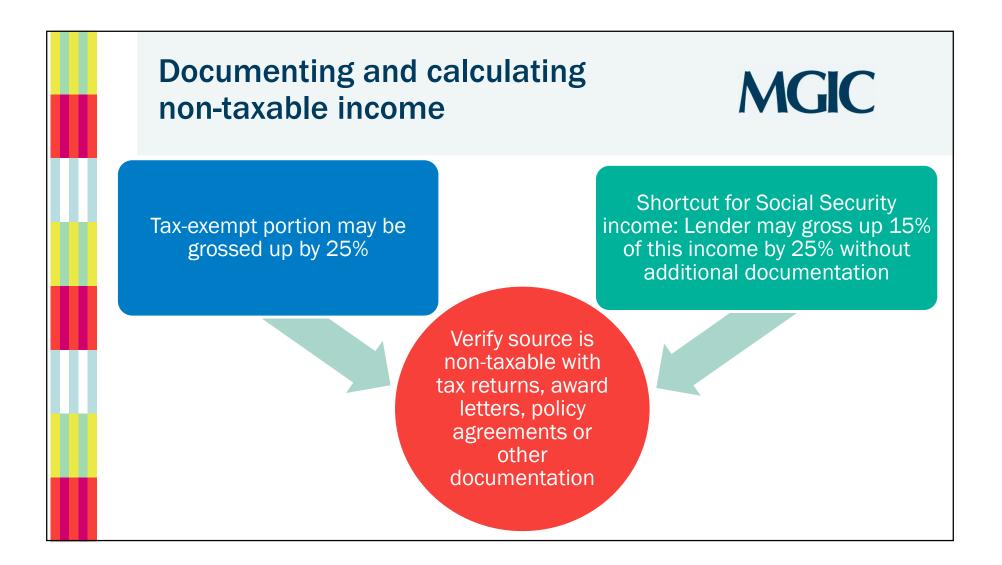
- New to the workforce
- Returning after extended absence

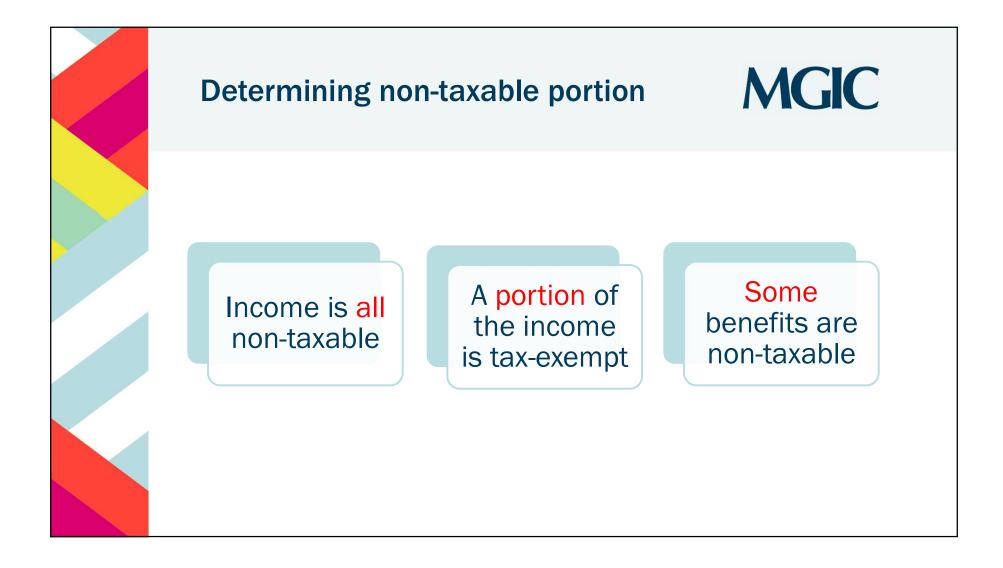
MGIC

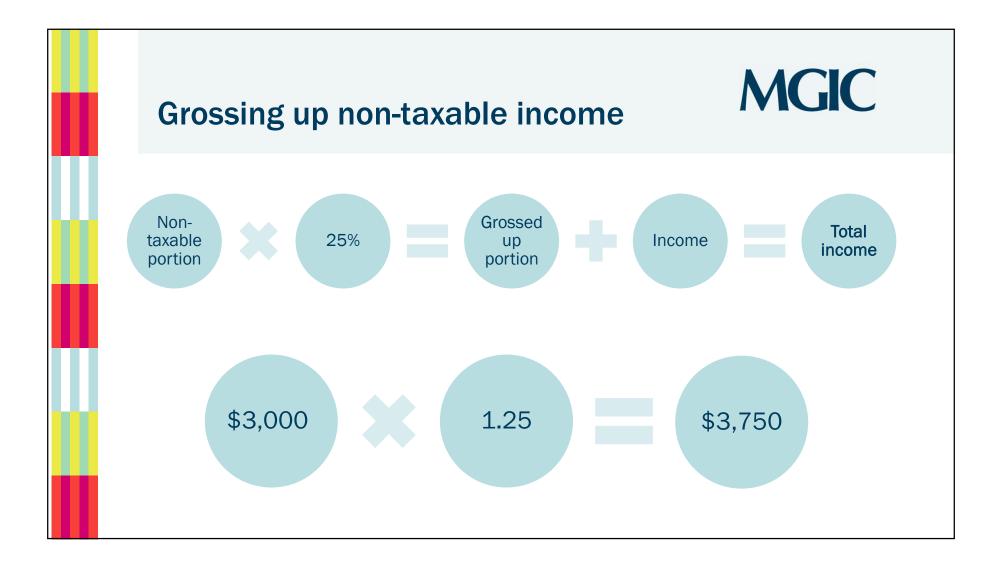
Recent employment gap

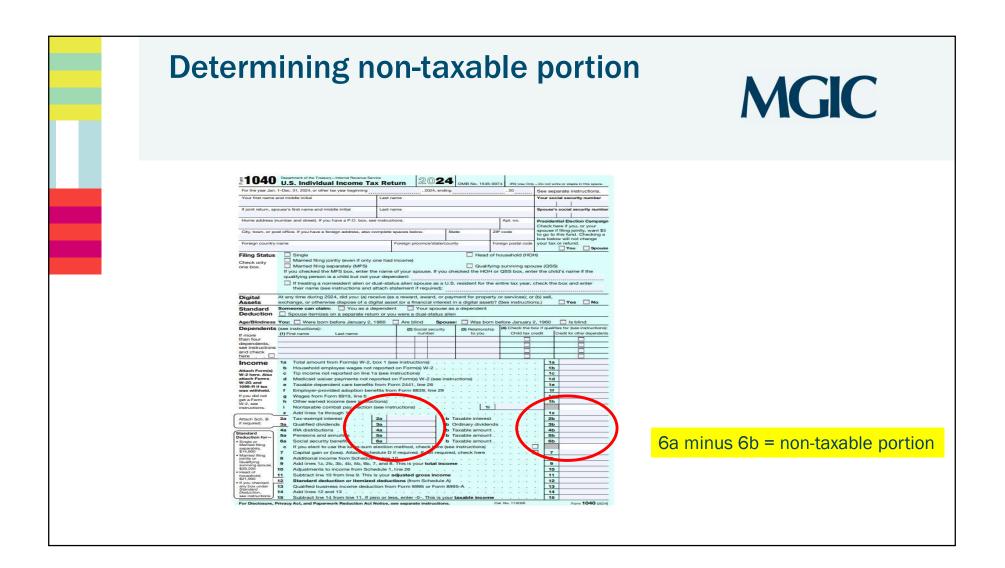






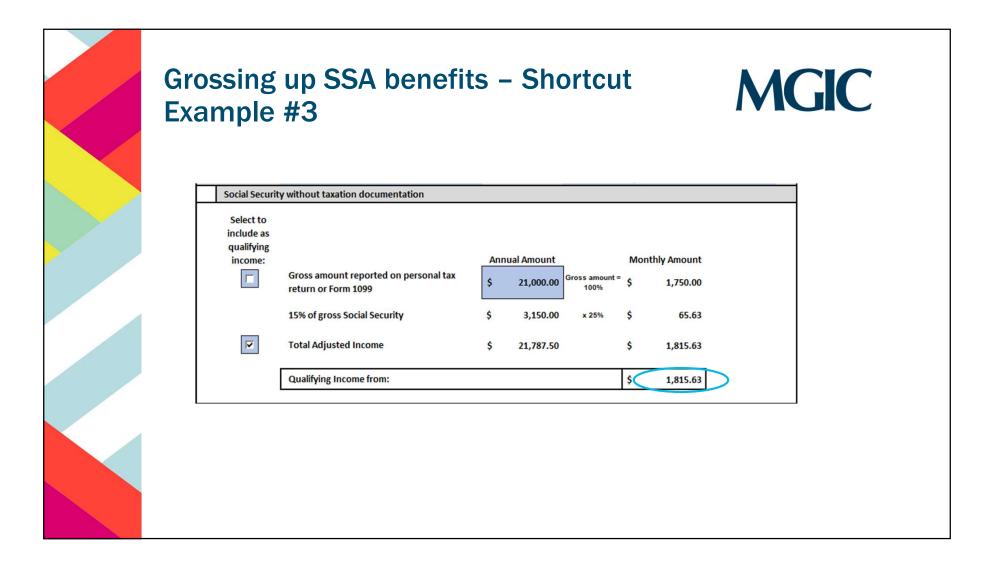


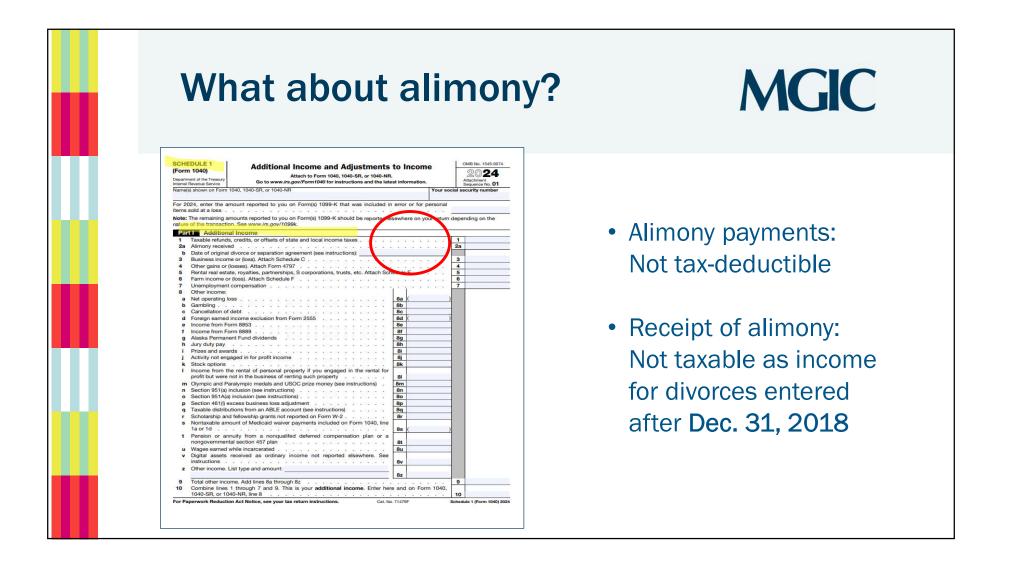




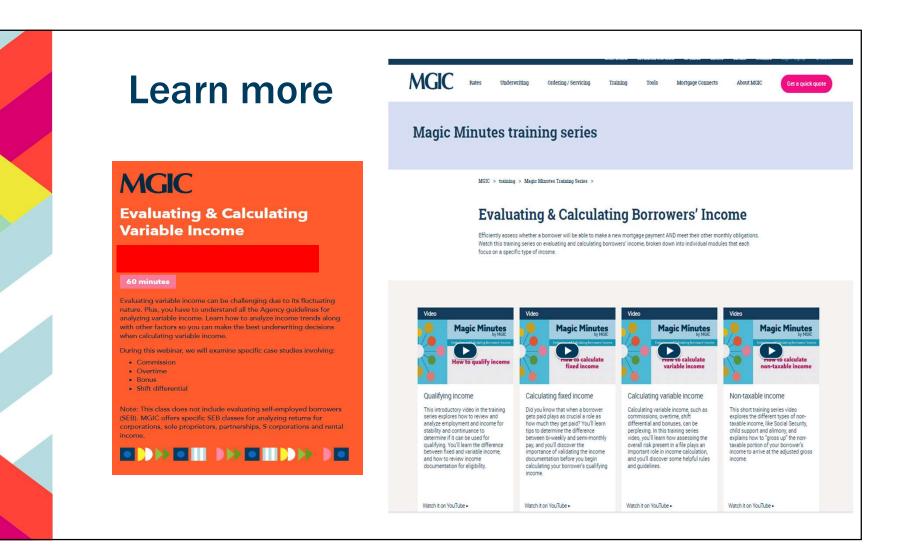
| | g up non-taxable income – Example #1 MGIC |
|--|--|
| Sch. B if 3a required. 4a 5a | Tax-exempt interest2ab Taxable interest2bQualified dividends3ab Ordinary dividends3bIRA distributions4ab Taxable amount4bPensions and annutities5ab Taxable amount5bSocial security benefits6a20,000b Taxable amount6b |
| Non-taxable | Income with Documentation |
| Select to include as qualifying income: | Annual Amount Monthly Amount |
| | Gross amount reported on personal tax return or Form 1099 Gross amount = \$ 1,666.67 |
| | Taxable amount reported on personal tax \$ 8,000.00 Taxable portion = 40.00% \$ 666.67 |
| | Amount eligible for gross-up 25% \$ 12,000.00 portion = \$ 1,250.00 |
| | Total Adjusted Income \$ 1,916.67 |
| | Current MONTHLY amount (to gross-up; enter personal tax return information above) |
| | Taxable amount (based on entry above) \$ - |
| | Amount eligible for gross-up (based on entry above) \$ - |
| | |

| G | Grossin | g up SSA benef | its – Exa | amp | le #2 | M | GIC | |
|---|--|--|--|--|----------------------------------|---|-----|--|
| | Sch. B if 3a required. 4a 5a | Tax-exempt interest 2a Qualified dividends 3a IRA distributions 4a Pensions and annuities 5a Social security benefits 6a | b Taxable interest . b Ordinary dividends . b Taxable amount . b Taxable amount . b Taxable amount . | | 2b 3b 4b 5b 6b 8,000 | | | |
| | Non-taxable In Select to include as qualifying income: | acome with Documentation Gross amount reported on personal tax | Annual Amount | s amount = \$ | Nonthly Amount 1,666.67 | | | |
| | | return or Form 1099 Taxable amount reported on personal tax return Amount eligible for gross-up 25% Total Adjusted Income | \$ 8,000.00 \$ 12,000.00 | 100% ble portion 40.00% n-taxable ortion = \$0.00% | 666.67 1,250.00 | | | |
| | | Current MONTHLY amount (to gross-up; enter pers | ional tax return information ab | \$ bove) \$ \$ | 1,916.67 1,750.00 700.00 | | | |
| | \ | Amount eligible for gross-up (based on entry above) Total Adjusted Income Qualifying Income from: | ve) | \$ | 1,312.50 2,012.50 2,012.50 | | | |





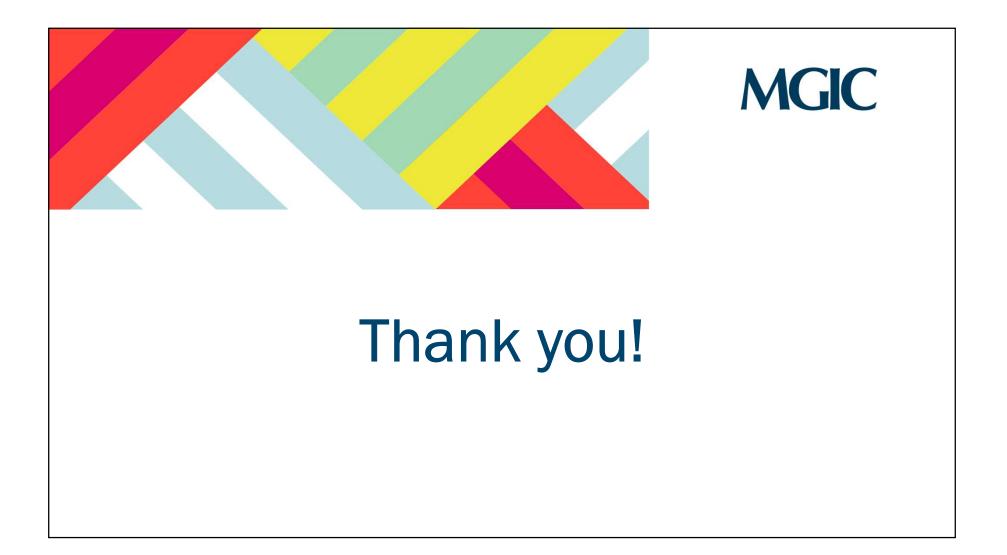


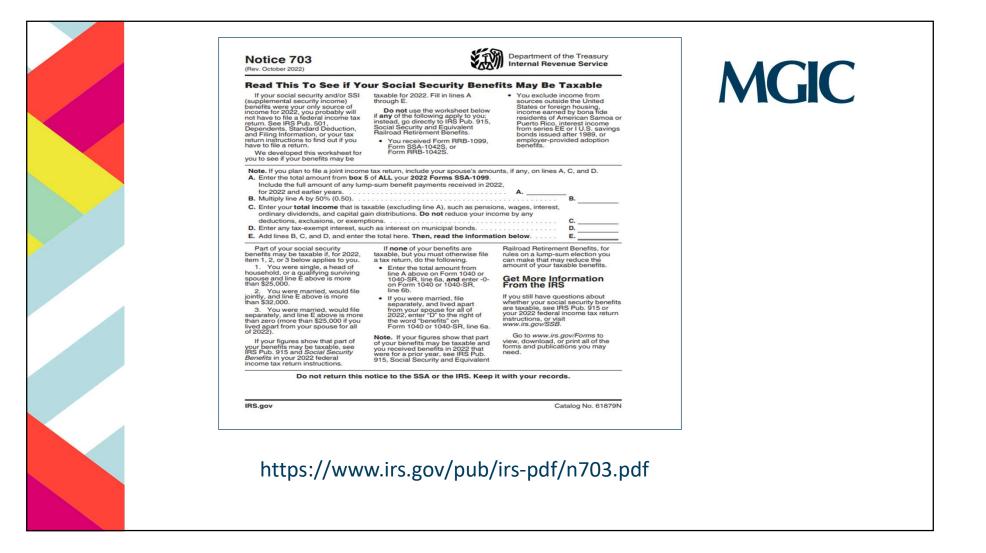


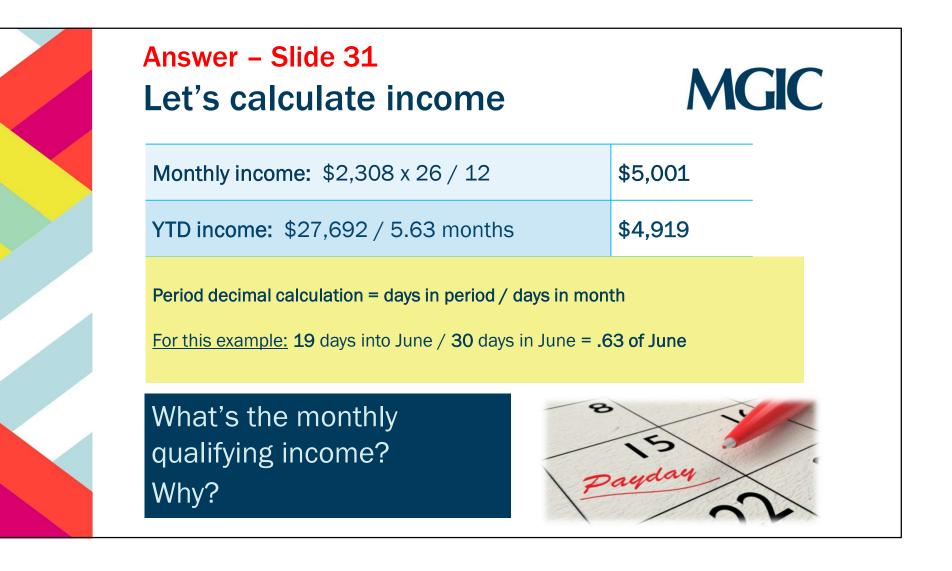












| Answer – Slide 34 Let's calculate income | MGIC |
|---|---------|
| Monthly income: \$2,308 x 26 / 12 | \$5,001 |
| YTD income: \$27,692 / 5.63 months | \$4,919 |
| Most recent year's W-2: \$57,400 / 12 | \$4,783 |
| Prior year's W-2: \$55,201 / 12 | \$4,600 |
| What's the monthly qualifying income? Why? | 15 J |

| Answer – Slide 41 Let's calculate income | MGIC |
|--|------------------|
| Monthly income: \$1,854 x 24 / 12 | \$3,708 |
| YTD income: \$20,396 / 5.50 months | \$3,708 |
| Most recent year's W-2: \$42,877 / 12 | \$3,573 |
| Prior year's W-2: \$39,300 / 12 | \$3,275 |
| What's the monthly qualifying income? Why? | Bayday Payday |